

## FINANCIAL SERVICES MAJOR with Certificate in Personal Financial Planning UPPER DIVISION REQUIREMENTS FOR 2018-2019 MAJOR CATALOG YEAR This program is registered with the Certified Financial Planner Board of Standards

Business Core	Required for Certification		Prerequisites/Notes	
BA 300: Ethical Decision Making in Business (1	-unit)		4	
BA 310:* Foundations of Business in a Global				
Environment (1-unit)				
*The BA 310 course and prerequisite is waiv				
students in Catalog Years prior to 2015/2016	<b>i</b>			
BA 323: Fundamentals of Finance			grade of C required for Finance majors; Credit ent registration in BA 310*	
BA 350: Management & Organizational Behavior		Credit or o	concurrent registration in BA 310*	
BA 360: Introduction to Operations & Supply Chain		STAT 119	STAT 119 or ECON 201; Recommended: MATH 120;	
Management		Credit or o	Credit or concurrent registration in BA 310*	
370: Marketing		Credit or o	Credit or concurrent registration in BA 310*	
BA 404: Small Business Consulting OR BA 405: International Business Strategy & Integration OR BA 458: Management Decision Games		BA 300, 3	10*, 323, 350, 360, 370	
Financial Services Major		_		
ACCTG 503: Federal Tax of Individuals		ACCTG 2	ACCTG 201, ACCTG 202	
		Offered in	: Fall, Spring, Summer	
FIN 327: Investments		, BA 323		
	X	Offered in	: Fall, Spring, Summer	
FIN 331: Real Estate Essentials				
FIN 522: Individual Insurance Management		C Offered in	Offered in: Fall only	
FIN 589: Personal Financial Planning	х	, BA 323		
	X	Offered in	: Fall, Spring	
9 units of the following:				
FIN 421: Portfolio Management OR		FIN 327	FIN 327	
	X	C Offered in	: Fall, Spring	
FIN 427: Derivatives and Financial Risk Manage	ement	BA 323	-	
FIN 585: Estate Planning Issues and Practice	X	C Offered in	: Spring only	
FIN 590: Personal Financial Planning Practicum	ו ז	, Credit or o	concurrent registration in FIN 589 or 657	
-		X Offered in	: Spring only	
		MAJ	OR GPA	

For 2018-19 graduates you must have a 2.0 GPA or better in the courses required for the certificicate. You must have a 2.0 GPA or better in ALL courses listed above in order to graduate.

Students must also complete 9 units of upper division General Education (Explorations) and a total of 120 units for the degree.

This is an unofficial advising sheet. Official requirements are based upon catalog copy and issued by the Office of Advising and Evaluations (SSW-1551).